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Last year saw a total of \$24.2 billion in sales of fine art, antiques, and decorative art at public auctions. Auction sales take a hit The drop was especially acute at the top level of the auction market, with lots that sold for more than \$10 million accounting for 20% of all auction sales by value in 2019, down from 28% of all auction sales in ...

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In this episode, Sundance Brennan, Founder of TheSalesNerds.com and author of “ The Art of SalesFu: 10 Steps to Selling Anything Over the Phone ,” reveals how anyone who puts on a headset to sell over the phone can get higher conversion rates AND happier clients which leads to more commissions. During the conversation, Sundance explains how the “Crazy, Magnetic Charm” of great celebrity sales trainers is not something most people are born with.

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Sundance Brennan - The Art of SalesFu: 10 Steps to Selling Anything Over the Phone

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